How can you use the social network for your social enterprise?

- Communication channel
- Advertising channel
- Feedback
- Customer service
- Market research
- Employment support

### Facebook



- Major communication channel
- Offers 3 basic activities:
  - makes your product more visible, your ideas, your business
- 3 tools:
  - Facebook Pages
  - Paid advertising
  - Apps and tools of the facebook platform





### Facebook

- Share relevant information
  - You can plan the entries
- Notice of special entry
  - You can add to the page or the website
- Attract customers
  - life streaming, news, special prices
- Create entries while travelling



#### Send people to your website

- Add a link to your webpage
- Do you have friends who could like your web?
  - Invite your friends to give Like to your page
- Create a group
  - Enables your customer to create a community



#### Twitter

- publish short news, 140 signs max.
- There can be links or pictures

https://twitter.com/dtse\_erasmus/





#### Youtube

- videochannel, where you can show customers your products, display major company's events like lounchings, events for children etc.
- Serves as sale support (you can show how to use something)
- Customer service (you replace printed instructions)





### Instagram

- Based on pictures
- You can share anything food, fashion, travels with hashtags.
- Popular among youngsters.





### LinkedIn

- Presentation of your professional career.
- Present yourself as an expert.
- Information about news in your field.
- Searching for new colleagues.





### 7 tips for using the social networks

- Share your preferences(facebook)
  - Companies that already coperate with you
  - Prizes, certificates
- Show interesting presentations (slideshare)
  - Companies
  - Produkts (services)
- Create your youtube channel (youtube)
  - short video with instructions (services)
- Communicate with friends (facebook)
  - Find out reactions, comments, contributions



### 7 tips for using the social networks

- Get Quality Employees (linkelind)
  - new employees or co-workers

- Flip about yourself around the world (twiter)
  - A corporate blog that brings a newspaper, interesting

- Easily share your content
  - Customer satisfaction report



# Viral marketing

- Funny, entertaining videos that the users share
- Interesting reports that should attract attention asap.
- Uses parody, mysticity, erotics.
- Videoclips, interactive flash games, ebooks, pictures, text messages
- it is crucial hat the users share the content activelyand discuss it via social networks.

# Viral Marketing



videochannel

Social network based on pictures

The receiver shares the contentshares

Short messages

Match

Communication among users

Searching for proffesionals

Interesting presentations

**Facebook** 

**Twitter** 

LinkedIn

Slideshare

Youtube

Instagram

Virální marketing

### Tasks for students:

- 1. group videochannel (creation of video) cities
- 2.group presentations Slideshare shools, activities
- 3. group facebook comments, experience
- 4.group instagram photogalery of the project
- 5. group twitter short news (workshops)